

Pivot

A TURNING POINT FOR YOUTH

AT A GLANCE 2023-2024



In 2024, we saw **944 therapy clients** come through our doors.



In 2024, we housed **45 young people** through our on-campus Tiny Homes.



In 2024, we had **2,225 opportunities for intervention with youth** brought to the CIC by law enforcement



In 2024, we provided shelter for **109 young people** in The Point.



In 2024, we sheltered **178 young people** in Family Junction.

In 2024, we sold **4,337 jars** of Pivot Preserves.



CONTRIBUTIONS

JULY 2023-JUNE 2024

100,000 AND ABOVE

Arnall Family Foundation
Bank of America Commercial Disbursement Account
James and Jennifer Weinland
McLaughlin Family Foundation
United Way of Central Oklahoma

50,000 - 99,999

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Harris Foundation, Inc.
Oklahoma City Community Foundation
Oklahoma City Community Foundation-Arnall
Oklahoma Finance Authorities
Points of Light, Lowe's Hometown Partners
The Karakin Foundation

25,000 - 49,999

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10,000 - 24,999

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EFSP (Emergency Food & Shelter Program)
Express Employment Professionals
FMTC, IRA Custodian
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The Samuel Roberts Noble Foundation
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American Fidelity Assurance Company
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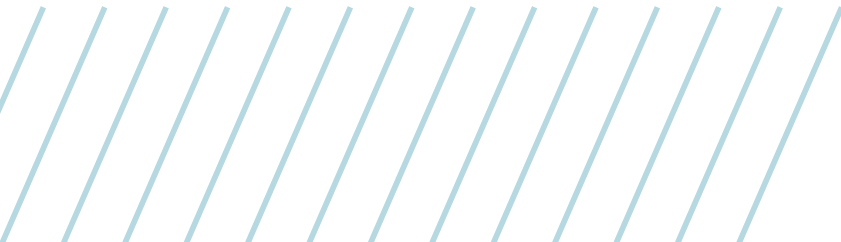
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Jay Decker
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John and Jeannie Lopez
John Morozuk
John T Ross
Johnathan Ready
JT & Lori Johnson
Julia Jernigan Smith
Julie LeBlanc
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Justin and Wendy Cope
Justin Brady
Karen Delaney
Karen Longest
Kathryn Prather
Ketch Design Centre
Kevin and Regina O'Connor
Kimray Inc.
Lacey Lett
LaRue Putman
LeAnne Burnett
Lori Walle
M. Ruffin
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Mark and Joan Allmaras Houser
Mark Holland
Matt Becham
Mayflower Congregational Church
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Melanie Anthony
Michael Bass
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Nancy and Bob Anthony
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Nyitah Eberharter
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Ana Guerrero
Andrea (Andi) and Brent Boutwell
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Andrea Schwartz
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Andy and Patti Tepper Rasmussen
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Beta Sigma Phi-Xi Alpha Chapter X124
Beta Sigma Phi-Xi Beta Beta
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Camp Fire Heart of Oklahoma
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Carolyn Gonzalez
Carolyn Thompson
Carolyn Wade
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Cassie Kalancha
Catherine Hefner
Catherine Johnson
Catholic Charities of the Archdiocese of Oklahoma City, Inc.
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CEC
Central Oklahoma Labor Federations
Charles Pitts
Chelsea Abney
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Chris Grover
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Cindy Ortiz
Clay Albright
Clint Williams
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Community Literacy Centers Inc.
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D. Eileen Smith
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Dana Morrow
Daniel and Ashley Haynes
Daniel Johnson
Darlene and Larry Parman
Darrel and Lani Walker
David Christofferson
David Wendling
David Wolf
Dawn Shelton
Daysha Johnson
DeaN Dever
Debbie and Mark Gardner
Debra and Terry Latham
Denise Bowman
Dentists for the Disabled and Elderly
Diane Clay
Diane Glenn



CONTRIBUTIONS

JULY 2023-JUNE 2024

Diego Almanza
Donald and Barbara Carpenter
Donald Cherry
Donna Combs
Donna Lisle
Donovan Linsey
Doris Martin
Doug and Susie Stussi
Doug OConnor
Downtown Optimist Club of Oklahoma City
Drew Cunningham
EARC,Inc
Edward O'Brien
Elijah Velasquez
Elisa Kaufman
Elizabeth and Troy Wilson
Elizabeth Grace McLeckie
Elizabeth Mantor
Elizabeth Nelson
Emerson and Wendy Mounger
Emilie Hechtner
Emily Hoebing
Emily Isbill
Emily Taylor
Epiphany Village
Erin Cunningham
Eston Sealy
Fiona Baxter
Fitzgerald Trust DTD
Frances Pike
Gail Sloop
Geoffrey and Senator Stephanie Bice
George McQuiston
Germaine Odenheimer Charitable Fund
Ginny and Glen Thomas
Girl Scouts Western Council
Grace Enmeier
Grace Goodrich
Greg Shannon-Oshea
Groundswell Charity
Guernsey
Hannah Banicki Philpot
Harold Anderson
Hazel Wright
Health Alliance for the Uninsured
Hearing Loss Association Central
Oklahoma Chapter
Heather McAnear
Helen Palmer
Holly McLaughlin
Homeless Alliance
Ian and Miranda Huff
Immanuel Lutheran Church
Inasmuch Foundation
Indigo Door Project
Jacob McDaniel
Jakey Dobbs
James and Alice Clouse Trust
James and Joy Pefferman
James Bussell
James E Hubbard Jr Foundation Inc
Jami Harp
Jane Hodges
Jane Iverson-Ross
Jane Moran
Janet Lowrey
Jarett Coyle
Jay Tetnowski
Jedidiah Kasson
Jeffery Nickles
Jennifer Goodrich
Jennifer Grover
Jennifer Minshall
Jennifer Peters
Jerry and Jackie Bendorf
Jesse Lewis
Jewish Federation of Greater OKC
Jill Nichols
Jim Fulmer
Jimmie Patee
Jimmy Graff
Jo Ann Dick
Joane Schmidt
Joel Dixon
Joell Slavin
Joey Pulcino
John and Betty Edmunds
John Parsons
John W Keys Speech and Hearing Center at the University of Oklahoma Health Sciences
Johnny Moore
Jordan Crump
Jordiene Pettitt
Joseph Streight
Josh Combs
Josh Richardson
Joshua Jackson
Joyce Boatsman
Joyce Little

JP Carlin
JT Petherick
Judith (Judy) and Richard Riggs
Judith and Edgar Scott
Julie Davidson
Julie Hoffman
JULIE KLIETHERMES
Juniper Mune
Justin and Monique Naifeh
Justin Ashton
K E Hager
Kaci Messerly
Kara Luther-Chapman
Karen Martinez
Kasmir Alford
Kate Baxter-Stewart
Kate Downs
Katheren Hudgins
Kathleen Brown
Kathryn Wisotsky
Kathy and Larry Pierce
Kathy Schwab
Katie Allen
Kayla Goodrich
Kayleb Theriot
Keith Howard
Kelli Kinnamon
Kendra Crabtree
Kenneth Dennis
Kennette Johnson
Kent Phillips
Kerri Beasley
Kerri Keck
Kerri Tarman
Kevin Bruce
Kevin Caplinger
Kevin Ellenburg
Kevon Owen
Kim Theurer
Kirkpatrick Forest Curtis PC
Koray Bakir
Kristi Birk Steinberg
Kristine Bates Interiors LLC
Kyle Douglas
Kyle Elliott
kyle thorley
LaKendria King
Lakyn Vargas
Lance and Ashley Childress
Larry and Mary Cagigal
Latino Community Dev. Agency
Lauren Clark
Le Midi Reviewers
Leah Vanderburg
Lee Murphy
LeighAnne Taylor
Leslie Jones
Leslie Long
Lily M Raymond
Linda Davidson
Linda Garrett
Linda Havrilla
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Linda VuTran
Lindsay Watson
Lisa Barrowman
Lissa Wright
Lois and Earl Jones
Louvenia Moham
Lucas McCannon
Lucciano Piccione
Lydia Yvonne Green
Lyndsie Stremlow
Lynne Roller
M. Carol Eadie Kaspereit
M.C. and Linda Goodrich
Madelyn Adams
Mady Hendryx
Maggie Alexander
Manda Wappel
Mar Thoma Church of Oklahoma
Mission Board
Marco Ramirez
Marcus Jackson
Margaret Creighton
Margaret Patterson
Mari Sharon Long
Mark and Brittany Jassey
Mark Baker
Mark Franks
Mark Kornfeind
Mark Moad
Marnie Davis Kennedy
Martha L Sands Revocable Trust
Martha Martinez
Mary Ann and Joseph Harroz
Mary Joan Patton
Mary Kay Bican
Mary Pollok
Mary Thomas
MaryAnn Grover
Marylou Moad

Matt Janey
Matthew Thomas
Melain Eavenson
Melissa and William Hancock
Melissa Hickey
Melissa Richards
Melissa Russell
Melissa Young
Metal Container Corporation
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Micha White
Michael and Betty Lou Stewart
Michael and Jennifer Buckingham
Michael Balp
Michael Bennett
Michael Davis
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Michele Plotts
Michele Walsh
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Michelle Mestayer
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Mike Adams
Mike and Karen McCall
Miltonette Brasher
Miranda Taylor
Mitchell Draelos
Monique Walker
Moore Youth and Family Services Inc.
Nancy and Stokes McClellan
Natalie Finley
Nathan Cross
Nathan Smith
Neighborhood Services Organization
NewView Oklahoma
Nicole Meoli
Nicole Semerano
Nita Kaye Adams
Norman Behavioral Medicine Clinic
NorthCare
O. Saul Reid
Oklahoma Bartender's Guild, LLC
Olivia Pefferman
Optimist International
Orlando & Laretta Harris
OU Medicine
Pamela Edmonds
Pamela Kemper
Panorama Global Funds
Paul Rupnik
Peggy Moreno
Penny Ridenour
Pete Kinzer
Phillip and Darwina Marshall
Phyllis Simmons
Positive Tomorrows
Possibilities, Inc.
Preceptor Gamma Tau
Prince Hall Grand High Court Charity and Scholarship Account
R.E. and C. B. Arthur
Rachel Brown
Rachel Smith-Streck
Rae Swyear
Ralph and Billie Loydene Beal Trust
Raymond James Global Account
Rebecca Link
Rebecca Miller
Rebecca Smith
Reginald (Reggie) Johnson
Regional Food Bank of Oklahoma (The Point #1387)
ReMerge
Reni Daniel
Reverb Mentoring
Rick and Cindy Stout
Rick Manelius
Rita Gray-Martin
RMS (Revenue Management Services)
Robert Barker
Robyn Duginski
Rockne and Kim Gillen
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Sarah Rahhal
Shana Solis

Sharon Beasley Trust
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Shelley Dutton
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Sherri Luck
Sidney Lyght
Skyla Adams
Skylar Denney
Skyline Urban Ministry
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Southern Hills Women in Faith
Southmoore Theatre Foundation
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St. Eugene Catholic Church Archdiocese of Oklahoma City
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Suzanne Singleterry
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Tammra Ryan
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Tate Muse
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Teena Dunn
Teresa Shaft
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Terri White
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The CarMax Foundation
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Valerie Oakley
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Vicki Bogert
Vickie Lee
Victoria Jean Owen
Virginia Savage
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Wells Fargo Clearing Services, LLC
Whitney Hollingsworth
Will Cornelius
William and Bonnie Brewer
William and Kimara O'Connor
William and Suzy Sultemeier
William Ruhmann
William Winzeler
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YMCA
YWCA of Greater Oklahoma City
Zoe McAden

FINANCIAL HIGHLIGHTS

REVENUE

Public Donations	\$785,038
Special Event Income	\$112,373
Foundation Grants	\$1,169,202
United Way	\$122,869
State and City Grants	\$4,981,827
Federal Programs	\$2,267,424
Rental Income	\$45,902
Program Service Miscellaneous Income	\$96,807
Investment Income	\$206,187
In-Kind Donations	\$548,916
Total Revenue	\$10,336,545

EXPENSES

Program Services	\$6,662,845
Management and General	\$293,229
Fundraising	\$552,692
Total Expenses	\$7,508,766



ENDOWMENT

An endowment is like a savings account that only spends the interest. Our Endowment Fund with Oklahoma City Community Foundation grants us 5% of the fund each year. It's like a retirement fund, except this one never retires and never runs out! Historically, a gift to our endowment will give back its total value to us within 13 years and then continue to give even more! Your endowment gift will typically double in value in 14 years. Consider giving to Pivot, Inc.'s endowment that will be your legacy to support youth in our community for the next 50 years and many more years to come.

The letter above was sent from Executive Director Douglas Gibson to supporters and donors when Youth Services of Oklahoma County began. It was to announce the opening of our endowment in 1980 and invite stakeholders to contribute to the endowment. Today, we are asking you also to consider giving to our endowment.

PLANNED GIVING

Have you considered including Pivot, Inc. in your will? Planned Giving is a gift funded with cash, equity, or property. It is a deferred gift given at a future date, either several years from now or at death. It is a present decision to make a future gift, evidenced by a letter of intent like a will. Contact Pivot, Inc. to leave your lasting legacy.

GIFT ANNUITY AND STOCKS

Looking for other avenues for donating to Pivot, Inc.? Two additional giving methods include Gift Annuity and Stocks. Charitable Gift Annuity is a way to provide support to Pivot, Inc., while receiving a tax deduction and income for life. Learn more about Gift Annuity on Oklahoma City Community Foundation's website.

Stocks are another way to contribute to the financial future of Pivot, Inc. Whether through the Oklahoma City Community Foundation or DonateStocks.com, your donation will continue pouring into programs for youth in our community.